

SALES & MARKETING ENGINEER

Smart Fibres is a growing technology company pre-eminent in the field of optical fibre sensing. Our products can be found in many markets including Civil Engineering, Oil & Gas, Wind & Tidal Power, Marine and Aerospace.

Due to further expansion we are looking to recruit a Sales & Marketing Engineer to join our Business Development Manager in the day to day servicing of customer enquiries and the preparation of marketing materials for web and print.

The position is based in Bracknell, Berkshire and candidates should live within a reasonable commute.

Main Duties and Responsibilities:

- Responding to pre-sales enquiries
- Preparation of quotations
- Update internal records and forecasts
- Assist the BDM with preparation of proposals
- Champion clients requirements with other departments to achieve customer satisfaction
- Maintenance of datasheets and website
- Preparation and publication of press releases
- Maintenance and issuing of price lists

Required Competencies:

- Numerate
- Advanced knowledge of Microsoft Office especially Excel, PowerPoint, and Word
- Energetic, motivated and self-driven
- Fluent English speaker
- A level Physics and or Chemistry would be an advantage
- Website design experience is very desirable

Personal qualities:

The role is customer facing and candidates should be

- Presentable and relaxed conducting negotiations at a senior level
- Some elements of the work will require a creative marketing flair

Salary:

Competitive and commensurate with experience

Although this is a junior position within a fast growing company there is an excellent opportunity for personal development and career progression for the right person.

Email your cv to recruitment@smartfibres.com

